# Katarzyna Swiech

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#### **EDUCATION**

## Gerogia Institue of Technology Scheller College of Business

started August 2023

Ph.D. in Management, Area: Strategy and Innovation

## The University of Edinburgh

2017-2021

MA Business with Decision Analytics

## The University of Texas at Austin

2019-2020

BBA Business Exchange

### Relevant Work

**Dissertation:** Undergraduate degree dissertation: "What makes a unicorn? Analysis of factors that predict reaching \$1 billion valuations by U.S. startups" (achieved grade A)

Courses: Mathematical Programming in Advanced Analytics, Decision Analytics, Predictive Analytics and Data Mining (MBA level), Business Analytics and Decision Modeling (MBA), Statistics (MBA), Pricing and Channels (Graduate), Strategic Management

Awards: Edinburgh Award in Professional Development

Societies: Edinburgh University Polish Society - Committee Member; Edinburgh University Women in Business Society - Member

#### RESEARCH EXPERIENCE

#### Graduate Research Assistant

present

Georgia Tech Scheller College of Business, Strategy and Innovation Area; supervisor: Astrid Marinoni

Research Collaborator Apr 2022-Apr 2023

Volunteering research collaboration with Professor Greg Fisher and his Ph.D. students from Kelley Business School, Indiana University; researching factors behind individuals' entries into entrepreneurship

Research Assistant Oct 2021-Jan 2022

Volunteering research assistance (raw data collection and pre-processing) to Professor Ilya Strebulaev (Stanford GSB) in projects investigating founders of unicorn startups.

Research Assistant

Jun 2021-Aug 2021

Research assistance (literature review, survey preparation, and data collection) to Dr. Fumi Kitagawa (Edinburgh Business School) in a project focused on the analysis of entrepreneurial behaviors among business Ph.D. candidates.

#### Professional experience

#### SEO & Growth consultant, The Growth Place Studio | remote

Aug 2020-present (currently on a break)

Owner of a solo proprietorship - a SEO, growth marketing, and strategy consultancy The Growth Place Studio. Selected projects: Simpler Trading; PersonifyXP; Owsiana.pl; Baxter - usebaxter.com; Stepapp.

# Analyst - SMOK Ventures | Warsaw, Poland

Jan 2023-Jul 2023

Analyst in a early-stage VC fund

#### SEO & Growth Analyst - Simpler Trading | Austin, TX

Jan. 2021-April 2021

J1 Intern Exchange Visitor - Reporting to the Director of Growth

### Marketing Intern - Simpler Trading | Austin, TX

May 2020-Jul 2020

Main project: created a complete external funnel for a trading class taught by Simpler Trading's founder John Carter. Responsibilities: ad spend tracking, analysis of data trends from marketing reports, supporting the digital media buying.

#### Student Communications Fellow - OnRamps, UT Austin | Austin, TX

Sep 2019-Dec 2019

Student employee at OnRamps - a UT Austin initiative - assisting the communications and marketing teams with daily operations and marketing initiatives.

# Intern - Limitless | Warsaw, Poland

Jun 2019-Aug 2019

Intern at London/Amsterdam-based fintech Limitless.